



CAPABILITY STATEMENT

BLAKE & SONS MOVING & STORAGE, INC.

14225 COMUS ROAD

CLARKSBURG, MARYLAND 20871

301.610.5310 MD ♦ 202.457.9190 DC ♦ 703.644.4550 VA

Company Information

Thomas E. Shioutakon, President and Owner

Independently Owned & Operated Small Business

Incorporated in Maryland, 1995

Specializing in MD, DC, VA, while serving all forty-eight (48) states

Annual Revenue \$2.9 M (Under the NAICS \$30 M size standard)

Currently employing over 50 full-time moving staff.

Facility Location & Capacities

Blake & Sons is a small business which owns and operates a 25,000 *sf* office/warehouse facility in Montgomery County, Maryland within thirty (30) miles of Washington, DC. and our facility is an USTRANSCOM inspected and approved storage facility (ID: 004969)

Our facility is fully equipped with:

- ♦ Packing Material
- ♦ Crating Tools & Material
- ♦ Pallet Jacks
- ♦ Forklifts
- ♦ Loading Dock
- ♦ Eight (8) Loading Bays
- ♦ Storage racking
- ♦ Over 2,000 Storage Vaults
- ♦ Certified Truck Scale and Pallet Scale
- ♦ Security-monitoring, Including Alarms for Fire and Burglary

Services Provided

- ◆ Pre-Move Surveys
- ◆ Packing, Inventory, Marking, Tagging, Custom Crating
- ◆ Dis/Re-assembly Service; Appliance Servicing; Piano Moving
- ◆ Residential Moving
- ◆ Commercial Office Moving
- ◆ Interstate Relocation Services
- ◆ USTRANSCOM Non-Temporary Storage and Containerized Storage (NTS, SIT)
- ◆ Warehousing & Delivery Services

Fleet & Driver Composition

- ◆ Pack Vans (2)
- ◆ Box Trucks (5)
- ◆ Straight Trucks w/liftgate (5)
- ◆ Class A (2)
- ◆ Class B (3)
- ◆ Non-CDL (13)

Licenses & Authorities & Certifications

- ◆ SCAC Code: BSMS
- ◆ DUNS #793418625
- ◆ NAGC Member ID: 3021926
- ◆ CVRS Vendor ID: BAE7485/86305
- ◆ MCGLSBRP #031184
- ◆ VA Intrastate Authority T-26206977
- ◆ GSA Contract No. 47QSMA20D08QH
- ◆ LSBRP #031184
- ◆ DOT #1031132
- ◆ MC #464281
- ◆ SCC #F194462-0
- ◆ MD Business License #15351313
- ◆ MD IRP #16226

Notable Clients

- ◆ Department of Defense (DoD) USTRANSCOM
- ◆ MD Department of Commerce
- ◆ Montgomery County Housing Opportunities Commission (HOC)
- ◆ Stanley Martin Homes

- ◆ Design Works Interiors
- ◆ Defense Security Service (DSS)
- ◆ Office of Personnel Management (OPM)
- ◆ John Hopkins Enterprise
- ◆ Sibley Memorial Hospital
- ◆ Suburban Hospital
- ◆ Adventist Healthcare
- ◆ GSA Office of the Inspector General (GSA OIG)
- ◆ District Court of Maryland
- ◆ National Institute of Health (NIH)
- ◆ The White House Historical Association

Contact Information

Website:

www.BLAKEMOVING.com

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tom@blakemoving.com

Shannon L. Shioutakon, Vice-President
(301) 610-5310 ext. 101
shannon@blakemoving.com

Sharon Davis, Government Services
(301) 610-5310 ext. 103
sharond@blakemoving.com

Carolyn Lawson, Procurements
(301) 610-5310 ext. 109
carolyn@blakemoving.com

For Your Reference

◆ **Montgomery County Department of General Services**

CONTRACT #1137747

CONTRACT VALUE: \$175,000.00

FRANK.HOWARD@montgomerycountymd.gov

(240) 777-5374

◆ **Sibley Memorial Hospital**

CONTRACT #2003871477

CONTRACT VALUE: \$250,000.00

KGreiss1@jhmi.edu

(202) 537-4274

◆ **GSA Office of the Inspector General**

CONTRACT #OE-47J00023P0016

CONTRACT VALUE: \$23,025.00

Robert.Lopes@gsaig.gov

(202) 281-8157

◆ **Maryland Department of Commerce**

CONTRACT #T00R6400719

CONTRACT VALUE: \$100,320.00

RACHEL.CRUSE1@maryland.gov

(443) 467-8549

Additional References Upon Request

